

# The Future of Sample Preparation and Analyses has arrived

Introducing the accroma SamplePrep System



Intelligently optimizing the workflow process from sample to knowledge with uncompromised accuracy





# Traditional sample preparation techniques need to change



Sample preparaton is one of the most vital parts of any laboratory workflow.

Unfortunately, more than 60% of all errors occur during this specific phase, leading many laboratories to identify that sample preparation and analysis is the most frustrating and expensive component of the workflow.

Now while analytical technology has evolved remarkably over the last two decades, most sample preparation still relies on antiquated manual techniques that can produce unreliable results and with highly variable reproducibility.





Notably traditional sample preparation workflow still consists of weighing, extraction and cleanup all of which use manual sample transfer steps through the transition and is largely vulnerable to human error.







A multi-faceted automated sample preparation solution, that optimizes the workflow process is a laboratory neccessity

Introducing the accroma samplePrep system that automates the entire sample preparation process for solid samples across multiple industries.

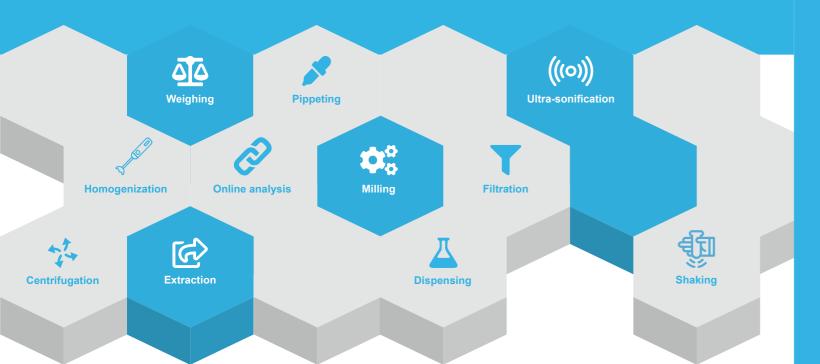








It offers innovation and precision where it is needed most. Optimizing the whole workflow process, from sample to knowledge with uncompromised accuracy.



# The accroma SamplePrep System offers many advantages over manual sample preparation

#### **Superior Accuracy**

- Minimize Human Errors
- · Less variability through standardization





#### **Improved Efficiency**

- Shorter cycle times and up to 90% reduction in hands-on sample preparation time
- Straight forward method transfer
- High flexibility

#### **Reduced Costs**

- Up to 90% reduction in labor costs
- less commercial space required





#### **Improved Compliance**

- Verifiable Documentation & Traceability
- Fewer Deviations in workflow events

User friendly & Easy to Use







# Total Workflow Solutions From Sample to Knowledge with superior accuracy

#### **Minimize Human Errors**

Even the easiest sample preparation can be the source of multiple errors. In relative terms, 30% of all errors in chromatography derive from sample preparation and another 19% from the operator. Human errors lead to incorrect results, deviations, and time-consuming investigations. By using accroma® automated sample preparation, the sources of human errors are minimized.

#### Challenges with manual Sample Preparation

**Contamination 4%** 

Sample introduction 6%

**Integration 6%** 

**Chromatography 7%** 

Sample preparati

Instrument 8%

**Calbration 9%** 

Columns 11%

Sources of error generated during chromatographic analysis – Data taken from Agilent Technologies survey

#### **Less Variability**

It is very difficult to standardize methods and precise sample preparations within and between laboratories, especially when methods must be transferred from one location to another. Sample preparation methods are often written with room for interpretation of equipment and procedures, making standardization difficult to achieve. This causes variability in the data. The accroma® system provides repeatability and reproducibility, therefore the exact same methods can be simply implemented in different laboratories all over the world.







# Swiss Automated Precision that is Efficient and Flexible

#### Reduce precious time

The accroma® automates the entire sample preparation process. From weighing the sample, to extraction, to transferring it into the analyzer, the system works autonomously. It enables "sample IN – result OUT" even for the most complex samples and workflows. It results in a significant reduction of cycle- and hands-on times. You will get your results earlier and can use your time and resources smarter.

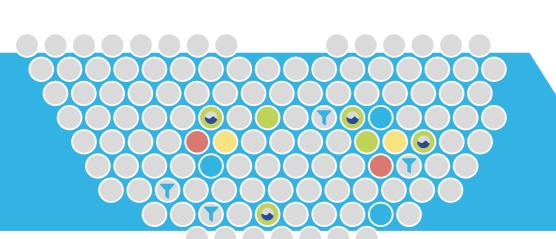
#### Simple method transfer

Method transfers between different people or even locations can be frustrating as equipment and techniques are difficult to standardize. Imagine that sending a workflow file to your colleagues or to your CDMO is all what is necessary for a successful method transfer.

#### No cleaning - High Flexibility

The samples are prepared in disposable tubes spatially separated from each other. Therefore, cleaning of the extraction vessel is not required and carry over between samples is not an issue. These features make the system very flexible and fast while minimizing the usage of solvents, compared to other automation solutions.

The system handles different workflows without changing the setup: Samples can be prepared from low to high quantity while saving hands-on time





Up to 120 different samples & workflows with one run



On- / Offline Analysis





### **Automation that allows** for significant reduction in **Laboratory Costs**

#### **Reduction in Laboratory Space and Labour Costs**

Approximately 66% of the laboratory costs are personnel and infrastructural. One of the biggest advantages of accroma® is that it automates the manual workflow process, thereby saving considerable hands-on time up to 90%. It also does not need expensive laboratory space and can work in a regular ventilated commercial space. The robustness of the system allows it to operate 24/7.

Breakdown of Laboratory Costs

55% Labor

**Improved Compliance** through better Traceability and fewer Deviations

#### **Better Documentation**

Manual sample preparation also requires manual documentation, which is very inefficient. Due to the limited options regarding documentation, it is problematic to find the source of the errors in retrospect. However, during automated sample preparation, the data is registered within each sample in real time. Every system setup, login, and modification, such as opening the door is checked and recorded. By using the accroma® system, all of the information regarding each sample preparation run, can be verified and traced back.

#### **Minimize Costly Events**

Deviations can result in serious problems such as delayed market release or withdrawal from the market. Every deviation requires extensive documentation and auditing. These issues can be avoided by using the accroma® system because everything is automated and digitized, allowing each step of a given workflow consistent and precise.Furthermore, the accroma® system provides a safe working environment in the laboratory by reducing exposure and avoiding accidents from glassware.

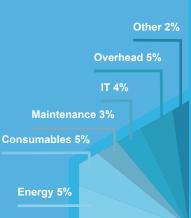
### Easy to use Software with assured Data Integrity

The accroLab software was developed to increase efficiency and minimize time consuming procedures, with a strong focus on ease of use. Using drag and drop in the workflow editor, methods and workflows can be created or adapted easily and quickly. No programming skills or automation know-how are needed to operate this robotic system. The system parameters and manual steps are recorded in real time and can be found later through advanced search functions. Individual user rights can be assigned to users in different roles and data records can be released by using electronic signatures.

The accroLab software offers a high level of data security and is CFR 21 Part 11 compliant.

analysis device, interfaces to Chromatographic Data Sytems (CDS) are available.





Equipment Write-offs 10% 11% Lab space

10



### **Technical Data**

Voltage: Frequency: Dimensions(W x D x H): Weight:

47-63 Hz 144 x 113 x 200 cm 425 kg (Basic configuration)





#### **Analytical Balance**

Manufacturer: Mettler-Toledo
Max load: 410g
Precision: ± 0.1mg
Linearity: ± 0.4mg





#### HPLC Vial Rack

Capaci

64 Snap Ring Vials 64 Caps



#### Shaker

Functions

Dry- / Wet milling Extraction Homogenisation



#### Consumables

Poro sizo:

ze: 0.2 0.45 Is: PTFF

PVDF

ccro Tubes

ube size: 120ml, 1
flaterial: HDPE
colors: white/bla

Steelballs
Steelball size
Screw Caps

laterial: PE/Butyl/Rubber/PTF

#### **Extraction Tube Rack**

Capacit

124 positions for tubes & filters



#### Options +

Second Extraction module Ultrasonic bath or Shaker



#### **Liquid Module**

unctions

Dispensing Pipetting Filtration



#### Centrifuge

Manufacturer: Maximum rotation speed: Temperature control:

Hettich 4600 rpm -20 C to 40 C



### accromate

## **Automate your sample preparation!**

Learn more why leading companies in their respective Industries trust our technology.



#### **Adress**

accroma labtec Ltd. Rothausstrasse 61 CH-4132 Muttenz Switzerland

#### Contact

info@accroma.com +41 (0)61 312 58 88 accroma.com



